



March 14, 2013

## **SPAR Group Announces Revenue Guidance of \$115 Million for 2013**

WHITE PLAINS, NY -- (Marketwire) -- 03/14/13 -- SPAR Group, Inc. (NASDAQ: SGRP) (the "Company" or "SPAR Group"), a leading supplier of retail merchandising and other marketing services throughout the United States and internationally, today announced revenue guidance of \$115 Million for the fiscal year 2013.

"Management is pleased to announce its anticipated strong sequential annual revenue growth for 2013," stated Gary Raymond, Chief Executive Officer of SPAR Group. "We expect 2013 to be another strong year for Fortune 500 companies outsourcing marketing and merchandising services from the Company. We believe that we are well positioned in the worldwide marketplace. Our revenue growth will come from both our domestic and international business lines as both have already successfully won multiple incremental contracts for 2013. The Company remains dedicated to its strategy of securing new contract awards, entering new markets through joint ventures, increasing earnings, and improving shareholder value."

SPAR Group has continually expanded its global market presence and while recording the Company's highest annual revenue for the past twelve years. SPAR currently operates in 10 countries representing approximately 50% of the total world population and expects to continue to expand its geographic footprint throughout 2013. The company expects to bolster relationships with global Fortune 500 companies by offering worldwide merchandising and marketing services. In 2013, management will be exploring expansion opportunities throughout South America and other developing markets, including expansion in existing markets currently serviced by the Company.

### *About SPAR Group*

SPAR Group, Inc. is a diversified international merchandising and marketing services Company and provides a broad array of services worldwide to help companies improve their sales, operating efficiency and profits at retail locations. The Company provides merchandising and other marketing services to manufacturers, distributors and retailers worldwide, primarily in mass merchandiser, office supply, grocery, drug, independent, convenience, electronics, toy and specialty stores, as well as providing furniture and other product assembly services, in-store events, technology services and marketing research. The Company has supplied these project and product services in the United States since certain of its predecessors were formed in 1979 and internationally since the Company acquired its first international subsidiary in Japan in May of 2001. Product services include restocking and adding new products, removing spoiled or outdated products, resetting categories "on the shelf" in accordance with client or store schematics, confirming and replacing shelf tags, setting new sale or promotional product displays and advertising, replenishing kiosks, providing in-store event staffing and providing assembly services in stores, homes and offices. Other merchandising services include whole store or departmental product sets or resets (including new store openings), new product launches, in-store demonstrations, special seasonal or promotional merchandising, focused product support and product recalls. The Company operates throughout the United States and internationally in 10 of the most populated countries, including China and India. For more information, visit the SPAR Group's website at <http://www.sparinc.com/>.

### *Forward-Looking Statements*

Certain statements in this news release are forward-looking, including (without limitation) expectations or guidance respecting customer contract expansion, growing revenues and profits through organic growth and acquisitions, attracting new business that will increase SPAR Group's revenues, continuing to maintain costs and consummating any transactions. Undue reliance should not be placed on such forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond the Company's control. The Company's actual results, performance and trends could differ materially from those indicated or implied by such statements as a result of various factors, including (without limitation) the continued strengthening of SPAR Group's selling and marketing functions, continued customer satisfaction and contract renewal, new product development, continued availability of capable dedicated personnel, continued cost management, the success of its international efforts, success and availability of acquisitions, availability of financing and other factors, as well as by factors applicable to most companies such as general economic, competitive and other business and civil conditions. Information regarding certain of those and other risk factors and cautionary statements that could affect future results, performance or trends are discussed in SPAR Group's most recent annual report on Form 10-K, quarterly reports on Form 10-Q, and other filings made with the Securities and Exchange Commission from time to time. All of the Company's forward-looking statements are expressly qualified by all such risk factors and other cautionary statements.

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